



Адкрытае акцыянернае таварыства
«Баранавіцкае вытворчае
баваўнянае аб'яднанне»
(ААТ «БВБА»)

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р/р ВУЗ9 АКВВ 3012 6054 5005 2130 0000 ВУН
у філіяле № 802 ААТ «ААБ Беларусбанк»
код АКВВВ У21802
УНП 200166488 АКПА 00311645

Открытое акционерное общество
«Барановичское производственное
хлопчатобумажное объединение»
(ОАО «БПХО»)

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Business Offer

The Open Joint Stock Company “Baranovichi Cotton Production Incorporation” (OJSC “BCPI”) is looking for wholesalers who are dealing in bed and table linen and dealers who will promote and sell our goods on a certain territory.

Our enterprise is one of the largest manufacturers of cotton fabrics in Europe and CIS countries. This is an amalgamation which consists of spinning, weaving, finishing and sewing mills with contemporary equipment and technologies.

Our company sells the following goods:

1) 100% cotton fabrics. We manufacture grey, bleached, uni-dyed and printed fabrics of different weight from 84 to 290 g/m² and width from 90 to 310 cm. The fabric production is presented by sateen, sheeting, poplin, calico, linen, dress and technical fabrics for:

- bed linen;
- table linen;
- costumes and dresses;
- fabric for overalls;
- medical fabrics (bandages, gauze).

Some kinds of our **bleached fabrics** and their characteristics:

| No. | Description of fabric | Article | Width, cm | Weight, g/m ² | HS Code |
|-----|--|-------------|-----------|--------------------------|------------|
| 1 | Cotton sheeting for bed linen | 258 | 145-2 | 142-7 | 5208229600 |
| 2 | Cotton waffle | 351 | 95-2 | 205-10 | 5209290000 |
| 3 | Cotton sheeting for bed linen | 484 | 150-2 | 140-7 | 5208229600 |
| 4 | Cotton fabric for table linen | 570 | 150±3 | 230-12 | 5209220000 |
| 5 | Cotton calico for bed linen | 823 | 100-1,5 | 103-5 | 5208221600 |
| 6 | Cotton calico for bed linen | 836 | 100-1,5 | 101-5 | 5208221600 |
| 7 | Cotton sheeting for bed linen | 857 | 220-2,5 | 134-7 | 5208229900 |
| 8 | Cotton sateen for bed linen | 943 | 220-2,5 | 118-6 | 5208290000 |
| 9 | Cotton stripe-sateen for bed linen (stripe 3x3 cm) | 1153 | 290±2,5 | 150-7 | 5208290000 |
| 10 | Cotton fabric for bed linen | 1030 | 220-2,5 | 120-6 | 5208221900 |

| | | | | | |
|----|----------------------|-------------|-------|------|------------|
| 11 | Cotton medical gauze | 1089 | 105±2 | 43-2 | 5208211000 |
|----|----------------------|-------------|-------|------|------------|

Some kinds of our **uni-dyed fabrics** and their characteristics:

| No. | Description of fabric | Art. | Width, cm | Weight, g/m ² | HS Code |
|-----|-------------------------------|-------------|-----------|--------------------------|------------|
| 1 | Cotton sheeting for bed linen | 484 | 150-2 | 138-7 | 5208329600 |
| 2 | Cotton calico for bed linen | 836 | 100-1,5 | 101-5 | 5208321600 |
| 3 | Cotton sheeting for bed linen | 857 | 220-2,5 | 134-7 | 5208329900 |
| 4 | Cotton calico for bed linen | 920 | 150-2 | 100-5 | 5208310000 |
| 5 | Cotton sateen for bed linen | 943 | 220-2,5 | 118-6 | 5208390000 |
| 6 | Cotton fabric for bed linen | 1030 | 220-2,5 | 120-6 | 5208321900 |
| 7 | Cotton fabric for bed linen | 1071 | 155-2,5 | 120-6 | 5208321600 |
| 8 | Cotton flannel | 1672 | 90-1,5 | 200-10 | 5208390000 |

Some kinds of our **printed fabrics** and their characteristics:

| No. | Description of fabric | Art. | Width, cm | Weight, g/m ² | HS Code |
|-----|--------------------------------------|-------------|-----------|--------------------------|------------|
| 1 | Waffle | 351 | 95-2 | 205-10 | 5209590000 |
| 2 | Cotton sheeting for bed linen | 484 | 150-2 | 138-7 | 5208520000 |
| 3 | Cotton sheeting for bed linen | 857 | 220-2,5 | 134-7 | 5208520000 |
| 4 | Cotton sateen for bed linen | 943 | 220-2,5 | 118-6 | 5208599000 |
| 5 | Cotton fabric for bed linen | 1030 | 220-2,5 | 120-6 | 5208520000 |
| 6 | Cotton fabric for bed linen | 1037 | 220-2,5 | 120-6 | 5208520000 |
| 7 | Cotton fabric for bed linen | 1071 | 155-2,5 | 120-6 | 5208520000 |
| 8 | Cotton fabric for bed linen (poplin) | 1077 | 220-2,5 | 118-6 | 5208520000 |

Jacquard looms are also installed at our enterprise. Maximum number of hooks per repeat is 1.640. Repeats available – 60 cm and 1 m.

Some kinds of our **jacquard fabrics** and their characteristics:

| No. | Description of fabric | Art. | Width, cm | Weight, g/m ² | Composition | HS Code |
|-----|--|-------------|-----------|--------------------------|--------------------------|------------|
| 1 | Jacquard fabric for bed linen (sateen) | 4012 | 295 | 146-7 | 100% cotton | 5208390000 |
| 2 | Jacquard fabric for table linen | 4017 | 320 | 185-9 | 100% cotton | 5208390000 |
| 3 | Jacquard fabric for table linen | 4021 | 320 | 236-12 | 81% cotton/ 19% linen | |
| 4 | Jacquard fabric for table linen | 4023 | 315 | 172-9 | 73% cotton/ 27% PES | |

2) Ready-made goods:

| No. | Name of goods | HS Code |
|-----|---|------------------------------------|
| 1 | Bed linen: - 1.5 and double bed sets, "Euro", "Duet" | 6302210000, 6302310009 |
| | - child bed sets | 6302210000, 6302310000 |
| 2 | Souvenir goods: - towels | 6302910000, 6302999000 |
| | - napkins, table-cloths | 6302510000, 6302539000, 6302599000 |
| | - kitchen sets | 6302910000, 6302939000, 6302999000 |

| | | |
|---|---|------------------------------------|
| | - table sets, table-cloth + napkins sets, tea sets, coffee sets | 6302510000, 6302539000, 6302599000 |
| 3 | Medical dress | 6211421000, 6211321000, 6204221000 |
| 4 | Working clothes | 6211421000, 6203221000, 6203321000 |

The goods produced by OJSC “BCPI” are ecologically clean and of high quality. A careful quality control goes from the selection of raw materials till finished products. This is confirmed by the Certificate of Conformity of the quality management system according to STB ISO 9001-2009 requirements. Also we have Safety and Health Certificates of the Ministry of Health of the Republic of Belarus and Certificates of Conformity.

The use in the production of the best Swiss dyestuffs and import equipment allows the company to produce high-quality goods which favorably differ from the goods of the competitive companies. All fabrics and ready-made goods have excellent physical and mechanical properties; they are resistant to washing and mechanical influence, require minimal care and are durable.

Annually the specialists of our design-studio visit largest international textile exhibitions and trend-shows which are the source of inspiration and new ideas for creation of exclusive collections.

A wide selection of goods of OJSC “BCPI” will satisfy needs of different customer categories. More information about our enterprise and our goods you can get from our price-lists as well as on our website www.blakit.by

Delivery terms: FCA-Baranovichi (Belarus).

Sales terms: direct negotiations, tenders.

Minimum order: from 5,000 USD.

We can give you discounts. A discount rate depends on order volume.

Feel free to contact us whether you have any questions. We are looking forward to your requests and hope for our mutually beneficial cooperation.

Best regards,

Mr. Sergey Kuksa

Sales Director

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